

MEDICAL PROGRAM – BY THE NUMBERS

| Metric | Number |
|--|---------|
| Licensees | |
| Cultivators | 37 |
| Processors | 46 |
| Testing Labs | 7 |
| Dispensaries | 141 |
| Total | 231 |
| Patients/Caregivers/Physicians | |
| Registered Patients (Historical) | 436,009 |
| Active Patients (Purchasing) | 162,059 |
| Caregivers | 40,292 |
| Physicians (Certificates to Recommend) | 589 |



INITIATED STATUTE – NON-MEDICAL LICENSES

- **Level I cultivator:** issued **three** non-medical dispensary licenses and one non-medical cultivator license at the current facility location.
- Level II cultivator: issued <u>one</u> non-medical dispensary license and one non-medical cultivator license at current facility location.
- Processor: one non-medical processor license at current facility location.
- Testing Lab: one non-medical lab at current facility location.
- **Dispensary:** issued a non-medical license for the current location and <u>one</u> additional dispensary if the dispensary does not have common ownership or control of a cultivator or processor.
- Social Equity: requires the Division to issue forty Level III non-medical cultivator licenses and fifty non-medical dispensary licenses with a preference to applications who are participants under the cannabis social equity and jobs program. The Department of Development shall establish the cannabis social equity and jobs program, adopt rules, and certify applicants.



INITIATED STATUTE – NON-MEDICAL LICENSE TIMELINE

| Date | Statutory Requirement |
|---------------------------------|---|
| December 7, 2023 | Statute became effective 30 days after approval. |
| June 7, 2024 (six months) | Deadline to issue non-medical license applications. |
| September 7, 2024 (nine months) | Deadline to issue non-medical licenses. |



PROJECTED DISPENSARIES

| Dispensaries | Number | Timing |
|--|--------|--|
| Dual-Use (Medical/Non-Medical) | 141 | August 6 th certificates of operation (rolling basis) |
| 10(B) Dispensaries | +168 | Provisional licenses issued by September 7th |
| Total Non-Medical Dispensaries (Current Operators) | 309 | Q2 2025 (Est.) |
| Non-Medical Social Equity Dispensaries | +50 | TBD (Social Equity and Jobs Program) |
| Total Non-Medical (Including Social Equity) | 359 | |



INITIATED STATUTE – KEY PROVISIONS

- Possession and Home Grow: Allow Ohioans aged 21 years or older to buy and possess 2.5 ounces of cannabis and 15 grams of concentrates and grow up to 6 plants in secure places at home (12 plant cap per household).
- Regulatory: Department of Commerce (Division of Cannabis Control) to regulate and license non-medical cannabis market, including administrative investigatory and enforcement authorities.
- Excise Tax and Program Funds: Imposes a 10% tax (on top of sales tax) with tax revenue divided among the following:
 - Cannabis social equity and jobs fund (36%)
 - Host community cannabis facilities fund (36%)
 - State substance abuse and addiction fund (25%)
 - Division of Cannabis Control and Tax Commissioner fund (3%)

Cultivation Area Expansion:

- Allows Level I cultivators to expand to 100,000 sq/ft and Level II cultivators to expand to 15,000 sq/ft once an adult use license is issued.
- Allows Level III adult use cultivator have up to 5,000 sq/ft of cultivation are and any additional expansion must be approved by the Division.
- Background Checks: requires criminal background checks of owners, operators, officers, board members, and licensed employees of cannabis operators and labs.



INITIATED STATUTE – PROHIBITIONS AND INSTITUTION PROTECTIONS

Consumption Prohibitions:

- Prohibits use of cannabis by those individuals under 21 years of age.
- Prohibits use while driving as well as smoking or vaporizing by vehicle passengers.

Public Consumption:

- o Cannabis consumption is subject to the Ohio smoking ban and bars/restaurants with liquor permits can't knowingly allow the use of controlled substances, which includes marijuana.
- Non-medical cannabis consumer who uses non-medical cannabis in public areas is guilty of a minor misdemeanor.

Location Prohibitions:

- Allows cities, villages, and townships to prohibit or limit non-medical operators.
- No cannabis operator shall be within five hundred feet of a "prohibited facility," which includes a school, church, public library, public playground, or public park. "School" means a public or nonpublic primary or secondary school, childcare center, and preschool.
- Permits landlords to prohibit home grow and smoking of cannabis if the prohibition is included in lease agreement.

Rights of the Employer:

 Maintains "Rights of Employer" provisions to allow employers to refuse to hire or otherwise take an adverse employment action due to the individual's use, possession, or distribution of cannabis.

Academic Research:



Does not restrict research related to cannabis at a state university, academic medical center, or private research and development organization as part of a research protocol approved by an institutional review board or equivalent entity.

INITIATED STATUTE – CANNABIS ADDICTION SERVICES

- Cannabis Addiction Services Program: Division of Cannabis Control and Department of Mental Health and Addiction Services agreement under which the Department will establish a program for cannabis addiction services which includes best practices for education and treatment for individuals with addiction issues related to cannabis or other controlled substances including opioids.
- Substance Abuse and Addiction Fund: The Director of Mental Health and Addiction services to administer the substance abuse and addiction fund to support addiction services or other services that relate to addiction and substance abuse, and research that relates to addiction and substance abuse.
- Toll-Free Telephone Number: The Department of Mental Health and Addiction services shall establish, operate, and publicize an in-state, toll-free telephone number Ohio residents may call (24 hours/7days) to obtain basic information about addiction services available to consumer, and options for an addicted consumer to obtain help.
- Informational Resources: License holders required to provide informational resources for patrons related to cannabis addiction issues and services.
- **Employee Training:** License holders required to provide training for their employees regarding the cannabis addiction services resources for patrons related to this section.



DIVISION STAKEHOLDER ENGAGEMENT



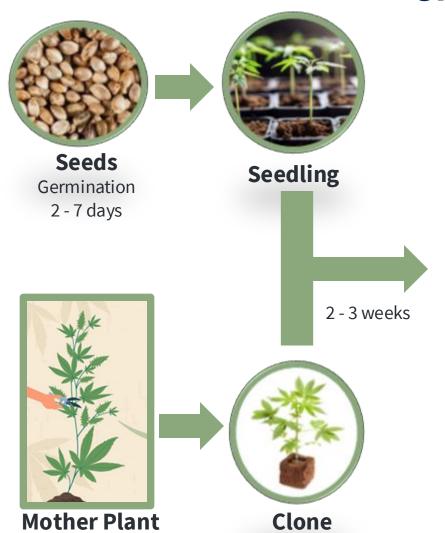


CANNABIS REGULATION IN OHIO

- 1. Brief overview of supply chain/terminology
- 2. <u>Best Practices Implemented:</u>
 - ✓ Security Requirements
 - ✓ Seed-to-Sale Tracking
 - ✓ Child Safety Measures
 - ✓ Packaging and Labeling
 - ✓ Product Safety
 - ✓ Quality Assurance Testing



CANNABIS CULTIVATION





Vegetative Stage 3 – 16 weeks



Flowering Stage 7 - 12 weeks



Drying (2 – 7 days)

CANNABIS HARVESTING



Trimming/ Manicuring



Curing (2 – 8 weeks)



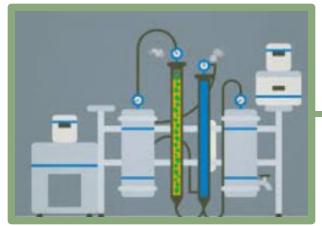
Manicured Flower ("Buds")



Shake/Trim



CREATION OF CANNABIS PRODUCTS



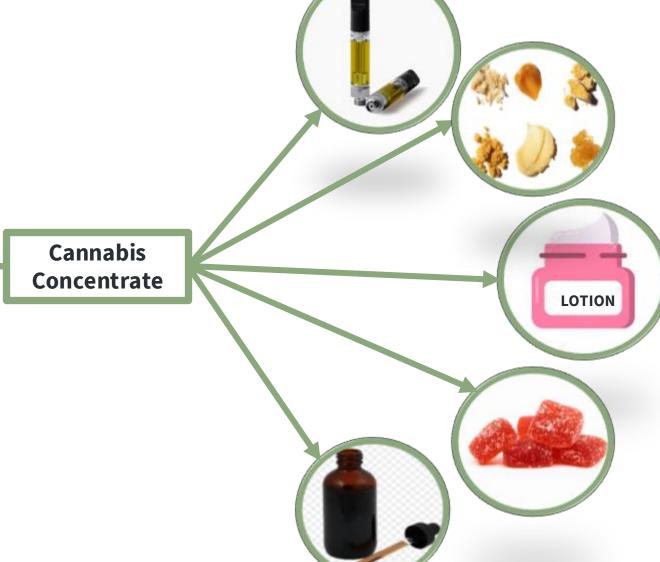
Solvent-Based Extraction



Non-Solvent Extraction









SECURITY REQUIREMENTS

- ✓ Alarms to detect unauthorized intrusion
- ✓ Perimeter fencing, exterior lighting
- ✓ Video camera requirements:
 - Complete coverage, with day/night vision as needed
 - Direct feed to all video cameras provided to the DCC
- ✓ Product security: Cannabis must be stored in a locked, limited-access area
- ✓ Employee Identification Cards required for all owners, employees, and anyone who may significantly influence or control the license. Includes a background check and fingerprints.
- Visitors must sign a visitor log, wear a visitor badge, and be escorted by a key employee

SEED-TO-SALE TRACKING

- ✓ Tracking and tracing software allows the DCC to monitor the movement, testing and sale of all Ohio cannabis
- ✓ Detailed audit trail allows for identification of employee theft
- ✓ Detection of diversion and inversion
- ✓ Integration of laboratory testing
 - Untested and/or failed product cannot be transferred into a dispensary
 - Allows the DCC to monitor laboratory results for trends and unusual activity
- ✓ Precise inventory visibility



CHILD SAFETY MEASURES

- ✓ No images on packaging or that are attractive to children:
- ✓ No products that are shaped in a manner attractive to children (i.e., fruit) or that resemble commercially available candy products
- ✓ Universal THC symbol on packaging
- ✓ Childproof packaging required
- ✓ Nothing obscene or indecent (including cannabis strain names)
- ✓ Advertisement restrictions:
 - No ads within 500 feet of a school, church, public library, public playground, or public park.
 - No ads on vehicles, billboards, radio, television, cable or internet programming.



PRODUCT SAFETY

- ✓ Procedures for sanitary growing, handling, storing, and processing of cannabis
- ✓ Restrictions on pesticides and solvents used
- ✓ Restrictions on hemp ingredients
- ✓ Cannabis edibles:
 - Limitations on THC content
 - Demarcation of servings
 - Universal THC symbol required on each serving (stamped or molded)
 - Label warnings
- ✓ Product recall procedures
 - Seed-to-sale tracking software enables rapid location and quarantine of products



QUALITY ASSURANCE TESTING

- ✓ Each batch or lot must be tested
- ✓ The test sample must be collected by the testing laboratory (no self-collected samples)
- ✓ Representative, aseptic sampling
- ✓ Testing requirements depend on product type and intent
- ✓ Product that fails testing must be destroyed; failures for certain tests permitted to be safely remediated into another product.
- ✓ All cannabis testing laboratories must be accredited to ISO 17025 standards







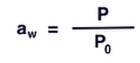


QUALITY ASSURANCE TESTS

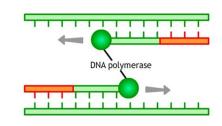
Product Safety and Quality:

Water Activity

Foreign Matter Examination Heavy Metals

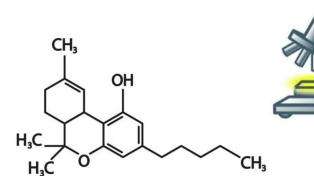


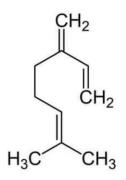
Pesticides, Herbicides and Growth Regulators
Aflatoxins (B1, B2, G1 and G2) and Ochratoxin A
Microbiological Contamination



Chemical Composition:

Cannabinoids Terpenes







HOW TO IDENTIFY A PRODUCT FROM AN OHIO DISPENSARY



Universal THC Symbol

- ✓ Required on the packaging
- ✓ Minimum size ¼" x ¼"
- ✓ Stamped or molded directly into each serving



DCC Logo

✓ Required on front panel of packaging beginning October 14, 2024



OHIO CANNABIS PRODUCTS





| Product ID: M | 00000912813; Edb Oral Adr | nin 10-11 Gummy | Watermelon Lime 1:1 T | HC:CBC UBGO | DOD | | |
|-------------------------------|--|--|--|-------------------------------|-------------------------|--|--|
| Net Weight: | 41.80 q | Description of the Parkers (Parkers) | | | | | |
| Serving Size: 3.80 | | | Total THC: | 117.04 | mg | | |
| Servings per Cont | | 3 TO 1340 | Delta-9 THC | 117.04 | mg | | |
| THC per Serving | | | THCA. | 0.00 | mg | | |
| CBC per Serving: | | III HAREN | Delta-8 THC: | 0.00 | mg | | |
| Batch N | | ^ | THCV: | 0.00 | mg | | |
| 1A4070100001 | 325000040640 | | Total CBD: | 0.00 | mg | | |
| Manufacture Date: | 7/10/2024 | THC | CBD: | 0.00 | mg | | |
| Testing Date: | 7/16/2024 | | CBDA | 0.00 | mg | | |
| Package Date: | 7/18/2024 | Tested By: | | | | | |
| Exp. Date: | 7/9/2025 | North Coast Testing Laboratories, LLC CCL000014-00 | | | | | |
| | Extraction Method: | CO2. BUTANE, P | ROPANE, ETHANOL | | | | |
| Ingredients CANNA | ER, SUGAR, PECTIN (CON) BICHROMENE (CBC). SUNF EXTE | LOWER LECITHIN | CITRIC ACID), BAKING I, CITRIC ACID, NATUR R), TARTARIC ACID | SODA. CANNAI AL FLAVORS. S | BIS OIL SPIRULINA | | |
| Allergens: | | none | | | | | |
| This product is for medical : | en eaten or swallowed, the effice and not for the resale or tribe used by women who are pre- | ansfer to another or | erson. This product may | rause impairmer | and may be the state of | | |
| | | | | | | | |



SOLVENTLESS\FULL SPECTRUM\TERPENE RICH LIVE ROSIN GUMMIES RUBY | SMALL BATCH | FINANCIPPOROUM | EST | PROPRIET |

OHIO CANNABIS PRODUCTS (CONT.)

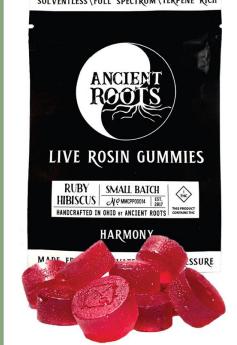




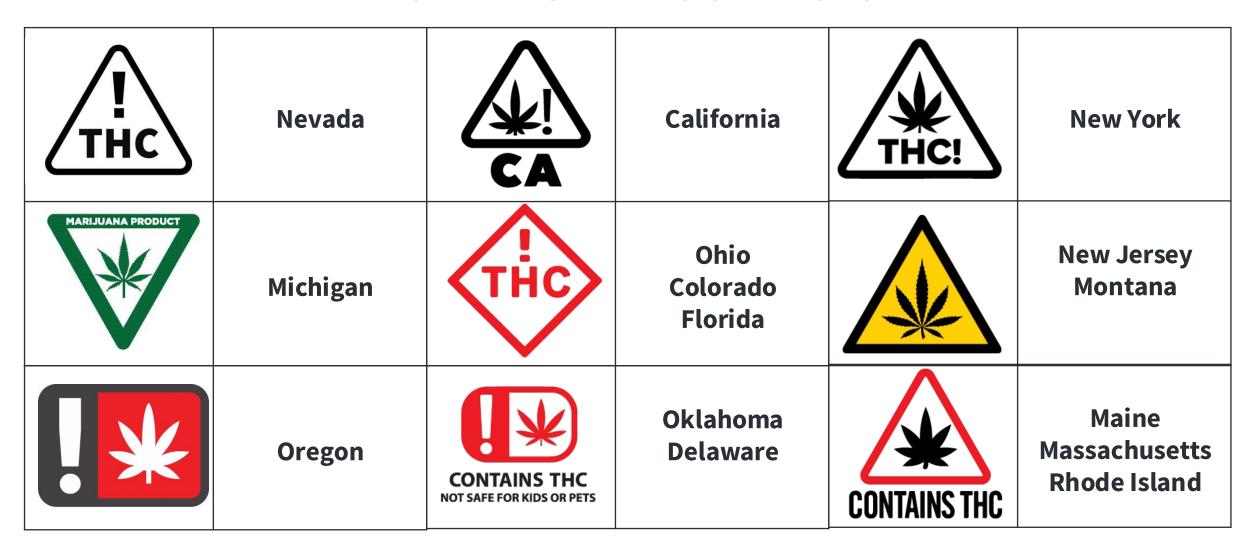








UNIVERSAL THC SYMBOLS





THESE PRODUCTS ARE <u>NOT</u> FROM OHIO DISPENSARIES





















DIVISION OF CANNABIS CONTROL RESOURCES

Division of Cannabis Control site: www.com.ohio.gov/cannabiscontrol

Non-Medical Cannabis FAQ: www.com.ohio.gov/nonmedicalcannabis

- Program Update (Monthly): https://com.ohio.gov/divisions-and-programs/cannabis-control/licensee-resources/what-we-do/mmcp-program-update
- Sign Up to Receive Division Updates: https://public.govdelivery.com/accounts/OHDOC/subscriber/new



